# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

PAM VANDEURSEN )	FILED: APRIL 28, 2008 08CV2416 J. N.
Plaintiff, )	JUDGE DARRAH MAG. JUDGE KEYS
v. )	Case No.
CAMBRIA ENTERPRISES, INC., a Minnesota ) corporation, CAMBRIA FABSHOP- ) CHICAGO, INC., a Minnesota corporation, )	(Removed from Circuit Court of Cook County, Illinois, Case No. 08 CH 15281)
Defendant. )	
,	

## **NOTICE OF REMOVAL**

Defendants, Cambria Enterprises, Inc., and Cambria FabShop-Chicago, Inc. (collectively "Cambria"), by their attorneys and pursuant to 28 U.S.C. §§ 1332, 1441, and 1446, respectfully submit this Notice of Removal with regard to Case Number 08 CH 15281, originally filed in the Circuit Court of Cook County, County Department, Chancery Division. In support of their Notice of Removal, Defendants state as follows:

### **State Court Action**

1. On April 24, 2008, Pam VanDeursen ("VanDeursen") filed her "Complaint for Injunctive and Declaratory Relief" in the Circuit Court of Cook County, County Department, Chancery Division, Case Number 08 CH 15281, alleging causes of action for injunctive relief (Count I) and declaratory judgment (Count II). This dispute is predicated on the enforceability of certain post-employment obligations contained in Plaintiff's Confidentiality and Noncompete Agreement (the "Agreement") with Cambria. A copy of Plaintiff's Complaint is attached hereto as Exhibit A.

- 2. Upon filing her action, Plaintiff filed a Motion for an Expedited Hearing for a Preliminary Injunction. The state court has made no ruling on the motion. A copy of Plaintiff's Motion for an Expedited Hearing for a Preliminary Injunction is attached hereto as Exhibit B.
- 3. The attached Complaint and Motion for an Expedited Hearing for a Preliminary Injunction constitute all "process, pleadings, and orders" served upon Cambria in the state court action. *See* 28 U.S.C. § 1446(a).

# **Factual Bases for Removal**

- 4. In her Complaint, Plaintiff alleges that she is a resident of Illinois. (Ex. A at ¶ 1).
- 5. Defendants are corporations organized and existing under the laws of the State of Minnesota with their principal places of business in Minnesota.
- 6. Because Plaintiff is a citizen of Illinois and Defendants are citizens of Minnesota, there is diversity of citizenship between the parties pursuant to 28 U.S.C. § 1332.
- 7. The amount in controversy in this litigation exceeds the jurisdictional threshold amount of \$75,000, exclusive of costs and interest. Plaintiff's Complaint does not allege an express *ad damnum* for her claims for injunctive relief (Count I) and declaratory judgment (Count II). However, when a plaintiff is seeking declaratory or injunctive relief, the removing defendant can also establish the amount in controversy by showing the value of the object of litigation. *Countrywide Home Loans, Inc. v. Stewart Title Guar.Co.*, 2007 WL 906154, (E.D. Wis. 2007); *see also McCarty v. Amoco Pipeline Co.*, 595 F.2d 389 (7<sup>th</sup> Cir. 1979); *Rubel v. Pfizer Inc.*, 361 F.3d 1016 (7<sup>th</sup> Cir. 2004).
- 8. Here, Plaintiff's Complaint seeks, *inter alia*, a declaration that certain provisions of her Agreement with Cambria are not enforceable and to enjoin Cambria from enforcing the Agreement against Plaintiff. (Ex. A at ¶ 17-20).

- 9. In addition to the "Agreement not to Compete" provision, the Agreement with Cambria also contains certain non-solicitation and non-disclosure obligations in furtherance of Cambria's lawful efforts to protect its proprietary confidential information, trade secrets and customer relationships. Plaintiff's Agreement with Cambria is attached to her Complaint as Exhibit A.
- 10. Accordingly, the "object of litigation" at issue in Plaintiff's claim for declaratory judgment directly effects Cambria's ability to protect its confidential information, trade secrets and customer relationships and, if the agreement is determined to be unenforceable, could result in significant financial loss to Cambria. *See* Affidavit of James Tucker, attached hereto as Exhibit C.
- 11. Specifically, On December 7, 2005, Cambria offered Plaintiff a position as a Market Representative. (*See* Plaintiff's Affidavit attached as Exhibit C to the Complaint). That offer was made "contingent upon you signing the Confidentiality and Non-Compete Agreement that will be sent to you, [which] needs to be executed and returned to me by your first day of work." The Agreement was sent to plaintiff, and she signed it effective January 1, 2006.
- 12. From January 1, 2006 to March 13, 2008, Plaintiff worked for Cambria as one of three Market Representatives in Chicagoland. As part of her duties and responsibilities, plaintiff was to recruit potential CIAs for Cambria in her territory. Additionally, plaintiff was responsible for stimulating demand for CAMBRIA® products within her territory, by doing things such as attending trade shows and conferences and visiting CIA retail locations, developers, architects, builders, and contractors.
- 13. Surface Solutions, Inc. ("Surface Solutions") was one of approximately 12 CIAs within plaintiff's territory, "core" or central Chicagoland. Surface Solutions represented 15 or

more surface products in addition to CAMBRIA products — including competing quartz products from Zodiaq, Silestone, Ceasar Stone, and Technistone, which compete directly with CAMBRIA products.

- 14. On or about March 13, 2008, plaintiff resigned from her employment with Cambria and advised Cambria that she may have an employment opportunity at Surface Solutions.
- 15. In or about early 2008, Cambria made the decision to terminate Surface Solutions as a CIA. Cambria had had ongoing problems with poor performance by Surface Solutions, and suspected that Surface Solutions was "flipping" customers, e.g., using CAMBRIA products as a loss leader to draw customers into their store, then making sales of competing products.

  VanDeursen knew of the decision to decertify Surface Solutions at least as early as February 20, 2008.
- 16. On April 4, 2008, Cambria formally terminated its relationship with Surface Solutions for the above stated reasons.
- 17. Cambria has since learned, from another CIA, that VanDeursen told him Cambria was experiencing production delays of up to six weeks - a statement that is not only patently false, but potentially devastating to Cambria's business. Specifically, in the construction and renovation business, builder/remodelers and property owners very often base their product decisions on availability. A delay of more than three weeks would likely preclude a builder/remodeler or owner form selecting that product - they will move on to a similar product that is readily available. Because VanDeursen recently worked for Cambria, any statement by her about Cambria products and operations, even false or disparaging statements, may be given credibility, and one may never know how deep or widespread the damage will be. Hence,

Cambria is exposed to irreparable harm through VanDeursen's apparent competitive activities, and her apparent "production delay" comment is a poignant example.

- 18. Plaintiff's Complaint establishes that Plaintiff plans on commencing work in the same geographic area for a company (Surface Solutions) that provides products that directly compete with Cambria's products.
- VanDeursen, who is employed by a disgruntled ex-supplier, Surface Solutions, each of whom is positively incented to deflect sales away from CAMBRIA products toward competitors' products, and one of whom, VanDeursen, is possessed with detailed and intimate knowledge regarding the Defendants' business plans and strategies, customer information, and supplier information which could be used to assist her and Surface Solutions in deflecting sales away from CAMBRIA® products. Moreover, Cambria has information that VanDeursen has already begun to spread damaging information about Cambria to the public. The resultant financial loss to Cambria would be incalculable. Moreover, Cambria's confidential and proprietary information is worth significantly more than \$75,000. (Ex. C, Tucker Aff. at ¶¶ 4-6).
- 20. In addition, the potential financial loss to Plaintiff in itself exceeds \$75,000.00 as Plaintiff was earning \$63,000.00 in base salary from Cambria. Pursuant to the Agreement, the term of the non-competition provision is for two years. Presumably, Plaintiff has been offered as much or more to become employed by Surface Solutions. As a result, the two years of salary total more than \$75,000.00.

#### Removal Is Proper In This Case

21. Cambria may remove this action pursuant to 28 U.S.C. § 1441 because jurisdiction in this Court is proper. Under 28 U.S.C. § 1332(a)(1), "[t]he district courts shall have original jurisdiction of all civil actions where the matter in controversy exceeds the sum or

- 22. This Notice of Removal is timely filed, within thirty (30) days of Defendatns receiving service on April 25, 2008. *See* 28 U.S.C. § 1446(b); FED. R. CIV. P. 6.
- 23. Cambria shall file a copy of this Notice of Removal with the Clerk of the Circuit Court of Cook County, to effectuate removal of this action to the United States District Court, pursuant to 29 U.S.C. § 1446(d).

WHEREFORE, Defendants respectfully requests that this Court accept this Notice of Removal and assume jurisdiction over this cause of action and issue such further orders and process as may be necessary in the course of litigation.

**DATED: April 28, 2008** 

Respectfully submitted,

CAMBRIA ENTERPRISES, INC., CAMBRIA FABSHOP –CHICAGO, INC.

One of Its Attorneys

Thomas J. Piskorski Brian P. Roche SEYFARTH SHAW LLP 131 South Dearborn Street, Suite 2400 Chicago, Illinois 60603 (312) 460-5000

# Of Counsel:

Gregory J. Stenmoe Steven W. Wilson Briggs and Morgan, P.A. 2200 IDS Center 80 South Eighth Street Minneapolis, MN 55402, (612) 977-8400

STATE OF ILLINOIS )		FILES	- 3	
COUNTY OF COOK)		2038 APR 24		•
IN THE CIRCUIT COURT OF COOK CO COUNTY DEPARTMENT, CHANCERY I	OUNT DIVIS	ON CHANGE	TOP COOK	
PAM VANDEURSEN		THE WAY TO BE	38R	
Petitioner-Plaintiff.		0861	152	81
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CAMBRIA ENTERPRISES, BC, a Minnesota				
corporation, and CAMBRIA FABSHOF-CHICAGO, INC, ) a Minnesota corporation.	,			
Respondent-Defendants.		.•		

# COMPLAINT FOR INJUNCTIVE AND DECLARATORY RELIEF

NOW COMES the plaintiff, by and through her attorneys, LAVELLE LAW GROUP LLC, and for her complaint for injunctive and declaratory relief, states as follows:

#### PARTIES AND BACKGROUND

- Plaintiff Pam VanDeursen is an Illinois resident and former employee of defendant Cambria Enterprises, Inc. (hereinafter generally "Cambria").
- 2. Defendant Cambria Enterprises, Inc. ("Cambria") is a corporation with headquarters in Minnesota in the business of manufacturing quartz surfaces. Cambria has offices in Illinois and its products regularly reach consumers in all or most parts of Illinois, including Cook. County. Defendant Cambria FabShop-Chicago, Inc. ("Cambria FabShop") is also a Minnesota corporation, on information and belief is a subsidiary of Cambria, has offices in Illinois, and is in the business of fabricating quartz surfaces. Plaintiff is informed and believes that Cambria Fabshop is a subsidiary because, although plaintiff was hired by Cambria, her job supervisor was

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provided by Cambria Fabshop.

- 3. On or about January 1, 2006, Cambris entered into a purported noncompetition/confidentiality agreement with plaintiff. Plaintiff had no employment relationship with defendant before signing the agreement, and defendant invisted that she sign the agreement in order to be hired.
- 4. The agreement, attached hereto and incorporated herein as Exhibit "A," stated that as purported consideration for the agreement, plaintiff was to be an at-will employee only and the agreement contained no description of the job responsibilities or terms of compensation or benefits which plaintiff would enjoy during her employ with Cambria. (See Exhibit "A" at Recitals, par F and par 1.) The agreement itself required that plaintiff sign it before she could be bired (See Exhibit A, par 1.)
- 5. The agreement concerned, among other things, the subject matter of post-employment noncompetition and the confidentiality of information or trade secrets which plaintiff might become exposed to at Cambria, and provided that it was entered into by Cambria, its subsidiaries and "any attiliate" of Cambria's as the employer, on the one hand, and plaintiff on the other hand. See Exhibit "A" at page 1 (Introduction). Plaintiff worked at the Cambria Fabshop, Illinois location, and her duties included meeting with and educating dealers and business partners of Cambria, with regard to the value and benefit of Cambria products. (See Exhibit B. affidavit of plaintiff attached hereto and incorporated herein.)
- 6. On or about the second week of March 2008, plaintiff prepared to take on new employment with Surface Solutions, Inc., (hereinafter "Surface Solutions"), an Illinois corporation engaged in the fabrication of countertops.
  - 7. Surface Solutions had been a partner of Cambria's during plaintiff's employment with

Cambria. Surface Solutions is not a manufacturer of quartz surfaces, but rather is engaged in fabricating and selling such items. Under its agreement with Cambria, Surface would sell Cambria product to the mutual benefit and profit of both companies. A copy of the written agreement is not now available to plaintiff because the copy Surface Solutions had was given over to Cambria Fabshop upon their demand for same on April 4, 2008. (See Exhibit C, affidavit of Gary Linza, president of Surface Solutions attached hereto and incorporated herein.)

- 8. On March 31, 2008, plaintiff began her employment with Surface. On April 4, 2008, a Cambria representative verbally informed Surface that it was terminating Surface's status partner status. The effect of this action on Cambria's part was to end Surface's affiliation with Cambria.
- 9. Additionally, on April 10, 2008, Cambria wrote to both plaintiff and Surface, claiming that plaintiff was prohibited from working for Surface due to the terms of Exhibit "A," that Surface was interfering with Exhibit "A," and threatening to sue both plaintiff and Surface if plaintiff was solicited or hired by it.
- 10. Plaintiff was hired by Surface to work upon sales of Cambria products, and she understood that based upon the terms of Exhibit "A" and based upon her discussions with Cambria and/or Cambria Fabshop personnel, that working in such a capacity for Surface was not in violation of Exhibit "A."
- 11. Because of Cambria's relationship with Surface at the time plaintiff was put on its payroll, Surface was an "affiliate" of Cambria and thus, by a term of Exhibit A, was also an "employer" of plaintiff. (See Exhibit A at introduction.)

#### COUNT I—PRELIMINARY AND PERMANENT INJUNCTIVE RELIEF

12. Cambria's actions have caused and forced Surface to disallow plaintiff to begin her

duries and has caused Surface to remain unsure if plaintiff can work for it, and has hindered plaintiff in her ability to work for Surface and to know that she has a job and the ability to earn a living in her chosen field.

- 13. Exhibit "A" is unenforceable given, *liner alia*, the lack of consideration supporting it, the fact that it violates public policy, and that fact that even if it were enforceable, plaintiff is not breaching any obligations thereunder and must be so interpreted.
- 14. Plaintiff has requested of Cambria that it cease and desist interfering with her ourrent employment, but Cambria has failed to do so and indicated they will continue to do so and/or to sue plaintiff and her current employer.
- is. Plaintiff's right to employment without interference by her former employer is manifest and absent an award of preliminary and permanent injunctive relief, plaintiff will be irreparably harmed as she will have not only her employment with Solutions but her ability to support herself will be significantly impaired, and she has no adequate remedy at law for her higherts.
- 16. No harm will be fall defendant by the issue of injunctive relief as Cambria is still operating, and expeditions injunctive and declaratory relief herein is available while the status quo is maintained; the status quo being that plaintiff was amployed by Surface and that she will sells Cambria products.

WHEREFORE, plaintiff respectfully requests that this Honorable Court:

- A. hold an expedited hearing on her right to a proliminary injunction and limited discovery necessary for plaintiff to prepare for same:
- B. enter an order enjoining and prohibiting Cambria from interfering with plaintiff's employment with Surface, including prohibiting Cambria from threatening to sue plaintiff or Surface or from claiming to plaintiff, Surface or others that plaintiff is in violation of Exhibit "A", and restoring Surface the right

to sell Cambria products under the terms of its business partnership agreement with Cambria so that plaintiff can perform the job for which she was hired.

- C. thereafter to conduct a full hearing on the merits and enter an order permanently enjoining Cambria from such interference and attempt to enforce Exhibit "A":
- D. restoring the right of Surface to sell Cambria products under the terms of its business partner agreement with Cambria; and
- B. accord such other relief to petitioners as is just and proper.

# COUNT IL DECLARATORY RELIEF

- 17. Plaintiff incorporates and realleges paragraphs 1-16 as paragraph 17 of this Count II.
- 18. 735 ILCS 5/2-701 provides generally that a declaration of rights, including those mising from construction of contracts, may be made and such shall have the binding effect of a final judgment.
- 19. Cambria has taken the position that Exhibit "A" prohibits plaintiff from working for Surface and that her conduct in doing so, while plaintiff assents that she is not prohibited from doing so under the terms of the Agreement, which if so interpreted is against public policy.

  Moreover, Cambria has willfully placed plaintiff in the apparent position of violating Exhibit A by, after plaintiff was hired by Surface Solutions, reminating the business partner/affiliate relationship it had with Surface Solutions.
- 20. Plaintiff has a clear interest in the instant confroversy, which is ripe and appropriate for review by way of the declaratory judgment mechanism.

WHEREFORE, plaintiff prays that:

A. This Court make a determination that the instant matter may proceed as a declaratory—action and that the Court enter a declaratory judgment in plaintiffs' favor under 735 IECS 5/2-701, declaring the right of plaintiff to lawfully continue in her employment with Surface and that such employment is not prohibited by Exhibit."A" or otherwise;

- B. Require Cambria to restore the effectiveness of the business pariner agreement between Cambria and Surface Solutions so that plaintiff can perform the job for which she was hired; and
- C. That this Court grant such other relief as is just and proper.

Respectfully Submitted,

Counsel for the plaintiff

Lavelle Law Group, LLC Michael B. Lavelle, #55311 Adam W. Lasker, # 218 N. Jefferson St., Suite 203 Chicago, H. 60661

Cincago, H. 60661 (312) 559-0600 Of Counsel: Kevin E. Bry, #18587 218 N. Jefferson S1., Suite 203 Chicago, H. 50661 (312) 749-7400

### Verification by Cartification

Under penalties as provided by law pursuant to Section 1-109 of the Code of Civil Procedure, the undersigned certifies that the statements set forth in the foregoing instrument are true and correct, except as to matters therein stated to be on information and belief, and as to such matters, the undersigned certifies as aforesaid that she verily believes the same to be true.

Pam VanDeurser

### CONFIDENTIALITY AND NONCOMPETE AGREEMENT

This Confidentiality and Non-Compete Agreement it control into as of January 1, 2006 between Cambria Enterprises, Inc., a Minutescent corporation located at 704 North Main Street in Lestucia, MAY 56078, and for subsidiaries and any affiliate thereof (collectively, Burpleyer), and Parnella Lynner VanDeursen who resides at PO Box 270, Wayne IL. 60184 (Employee).

#### RECITALS.

- Employer is engaged in the manufacture and sale of quarte surraces.
- Employes acknowledges that be she will be employed in a position of must and confidence and will tisks access to end will become familiar with the products, methods, technology, services and procedures used by Employer.
- Simployer anthrowledges that Simployer has expended significent time and money on promotion, advertising and the development of goodwill and a sound business reputation. Employer has developed a list of customers and spent time and resources to have the outstomers' needs the Brayloyer's services and products. Burgloyer also has entered into business relationably designed to discover likely future oustorners. All of the foregoing are valuable, special and unique assets of Employer's humans. Employee asking windges that the Employer's customer line, including future changes to the costoniar lists, are confidential information which should not be disclosed to persons causide of Employer's organization or used by Employee for his/her own beneat or toe scattent or ones; persons.
- Employee asknowledges that Employer has expended significant time and money on rechnology, research, and development. Employer has developed products, processes, technologies and services, which are valuable, special and unique assets of Employer's business: Employee acknowledges that the products, processes, technologies and services, including future changes thereto, are confidential information, which should not be disclosed to persons outside of Employer Konganization or used by Employee for his/her own benefit or the benefit of other persons.
- **.** Employed recognizes that the disologue to or use by third parties of any of the Employer's confidential or proprietary information, trade socrets, or Employee's unauthorized use of such information would sectionsly from Employer's business and cause monetary loss that would be difficult. If not impossible to measure.
- Employee wishes to color into a new employment relationship with Employer whereby he she receives the independent consideration offered in this process and whereby he she receives access to confidential information and existing and prospective ouridness.

### NOW, THERITORE, the parties hereby agree as follows:

- Independent Consideration. Employee acknowledges that Employee's offer of at will employment was expressly conditioned upon Employee's acceptance of the fame of this Agreement. Employee enters into this Agreement in consideration for Employer's other of stavall criploymen and in consideration for the terms and conditions bereal
  - Definitions. The following terms as used herein shall have the following meanings:
- "Confidential information" means any information which is preprietary or unique to Employer, including but not limited to, made servet information, trattes of a social cal nature such as processes; devices, manufacturing equipment, resimiques data and formulas, test complex specifications and characteristics of products planned or being developed, research applicate and results, marketing plans and strangles, operations, products, revenues, profits, sales, key personnel, commons, suppliers, pricing policies, eny information concerning the business affairs and methods of Employer, which is not readily available to the public, and any information Employer has indicated in confidential.
- b. "limellectual Property" means any idea, invention, improvement, discovery, process, design, computer program, user interface and related documentation or work of authorship relating to the existing or contemplated builders in research of Patiplayer or resulting from Employees work for Employee, whether patentials,

- copyrightable or susceptible to other forms of profession, in any stage of development, and whether or not limple or negligibles or markets the same. to, all passet, copyright, trademark, and trade secret rights recognized under state, federal or common law in the United to, all patent, copyright, quantum, and all international conventions.
  - 3. Coverant to Protest Confidencial Information. Employee acknowledges that in consection with comployers the Employer, belone will be brought into consist with Confidencial Information. In consistential of the opportunity to receive Confidential Information, Employee covening and agrees that:
  - Metable will not disclose to any person or entity my Confidential Information, either during or after the term of his/her employment, except to dissignated employees of Employee (only as such employees peed such information and are designated by Employer as needing sorth information), and attorneys, accommants or other representatives of Employer as may be processary or appropriate in the ordinary course of performing his/her duties as an Employer of Employer, or otherwise with Employer's express prior written consent.
  - b. He/she will not disclose or transfer any Confidential information to any third party without the express prior written concent of Employer.
  - Helitia will deliver to Employer presuptly upon termination of his/ner maployment, or at any other three that Furpleyer may so request, all memorards, notes, records (including elements data records), reports and other documents (and all copies thereof) relating to the Confidenced Information which beishe may then possess to have within his/her cookel.
  - Terromation of Obligation of Confidentiality. The confidentiality obligations imposed by this Agreement shall cease to apply to Confidential Information (last not test samples) after the gallest of the date on which Employee provides Employer with written evidence clearly emblishing that the Confidential Information which has been treated by Employer is Combidential Indiamation: (1) was known to Employee before it was obtained from Employer, (ii) was publicly available on the data of that receipt from Employer, (iii) has become generally known in the public in the United Stars through no that of Employee; (Iv) has been displaced to Employee free of any obligation of confidentiality by a third party who has the right to disclose the same and who did not derive the information from Employer; or (v) was independently developed by Employee Without the use of Employer's Confidential Information
  - Difficulties with respect to Development. With respect to Development made, created or conceived by Employer, either independently or jointly with others, whether during Employer's normal working hours or the either Employer acknowledges that such Development and the Intellectual Property Rights thereto belong solely to Employer. Until proven otherwise, say Development made or created by Employee within one (1) year after Employees tentinated of employment with Employer shall be prequired to have been conceived by Employee during lightly employment with Employee shall therefore:
  - a. promptly and fully inform Employer in writing of Developments made, cuested or conceived during blesher term of employment or within one year thereafter;
  - assign (and Employee does hereby assign) to Employer all his/his ownership in and Intellectual Property Rights to such Developments and
  - c. assist Compleyer as requested during and affer the first employment to evidence, period and entires Employer's Intellectual Property Rights in and environing of such Developments, by promptly executing and delivating to Employer (without charge to Employer but at the expense of Employer), the necessary written instruments, and by performing such other near is may be necessary in the opinion of Employer so as to enable Employer to obtain and maintain Lenter Parent or other Intellectual Properly Rights in such Developments, and so as to vest the entire right and the ficceto in Employer.

tari dhi

Notwithstanding anything began to the contanty, the parties agree that the assignment provisions of this Agreement are wellten to be in socionance with any small be interpreted constituin with Minnesota Stanue Section 181.78, Subdivision 1. Which there is infillowed.

Any provision in an employment agreement which provides that an employer shall assign or offer to resign any of the simple to a light, in an invention to the simple, a shall not simily to an invantor for which no solutioned. supplies, facility, on trade secret information of the employer was used and which was developed emircly on the employee's own time, and (1) which close not relate (a) directly to the business of the employer or (b) to the employers actual or demonstrably anticipated research of development, or (2) which these not result from any work performed by the samployer for the employer. Any provision which purposes to apply to such an invention is to that extent scalner the public policy of this state and is to that extent volt and manufaceable.

- Apprenient for in Commete. Employee benefit coverants and agrees with Employer and for the benefit of Employer, that from the describer of until two (2) years following termosation of employment with Employer for say reason whenever, on Employers own behalf or on behalf of say third party. Employee will not perform, engage in or otherwise be involved in any analythm in direct competition with the business of Employer, directly or indirectly. anywhise in the Unlied States and in house threign countries in which the Employer operates (the "Tennory").
- Noticol Charles Nandimerrapement. Employee acknowledges and agrees with Employer that during the course of Employee's employment with Employer, Employee has had and will continue to have the opportunity to develop relationships with existing employees, instances and other business associates of the Employer, which relationships constitute goodwill, of Employer, and Employee acknowledges and agrees that Employer would be repeated through the Employee which is the expectably duraged if Employee were to take actions that would durage or misappropriate such goodwill. Employee accordingly coverages and agrees that from the date benefit until two (2) years following termination of employment with Employer for any reason whatsoover, Employee will not:
- solicit, divert or him away, or in any manner antenni to solicit, divert or him away, directly or indirectly, on Employee's own behelf or on behalf of others, my employees of the Employer, or employees on who have been employees within my months, to any competitive of the fingings; or
- diestly or inducate and, anguge in assist give or lend durts to or otherwise finance. be croployed by or consult with, or have a influent or down mining of the Employer within the Territory, whether personally or as an independent contractor, agent, stockholder, partner or joint venture the say other person, provided that the apprecase ownership by Employee of no more than two persons of the committing squity sequities of any person, which securious are received a securious a recognition of the securities. quoted on the Nasday Stock Merics or other automated quotation system shall not be decored to be giving or leading funds to, otherwise finencing or having a fusencial interest in a competitor, or
- quilting customer of any of the Employer (including they customer as of the date of c. sollist any customer of any of the Employer (including any customer as of the date of beamingflow, or any person that has compacted or beam solicited by or referred to Employer for purposes of becoming a customer of the Employer, and when it is reasonably expected will become a customer), to purplace or distribute information, products or services of or on behalf of Employee or such other person that are competitive with the information, products or services provided by the Employer, or
- d take any action that is reasonably likely to cause injury to the relationships between the Burgloyer or any of its compleyers land any lesses, reader, supplier, customer, distributor, compleyer, consultant or other business associate of any of the as such relationship relates to the instance of Employer.

Employee undentands that the foregoing restrictions may limit the Employee's ability to earn a livelihood in a business of the Employee, but Employee revertibless believes that Employee has received and will receive sufficient consideration and other benefits as an employee of Employee and as otherwise provided hareunder to clearly justify such received in any evers (given Employees echaration, kills and ability). Employee does not believe would prevent him from etherwise paramy a living. will receive sufficient consideration and other benefits as an employee of Employer and as otherwise provided have inder

- 8. Slipplated Pesspirablemes. Employee acknowledges that the nature of Employee's position, the paried of time necessary to fill Employee's position in the event Employee's complexement is terminated, the period of time necessary to allow oursomers of Employee's business to become familiar with Employee's replacement in the event Employee's employment is familiared, and the period of imposed to the two (2) year non-compensor period be imposed hereinted for the protection of Employee's investment in its business. Employee faither agrees that the retrictions committed in this Agreement shall apply no matter how or why higher employment terminates and regardless of whether the termination is relatively or involutiony. Employee further agrees that the resemble committee or matter how or why higher employment terminates and regardless of whether the termination is relatively or involution.
- 9. No Conflict Employee represents that he/spe is not bound or restricted by a non-competition agreement, a confidentiality or non-disclosure agreement, or any other agreement with a figure employee for other third party, which spould conflict with their Agreement or Simpleyee's employees to the Employee. Employee further agrees that he/she will not use any trade secrets or other intellectual property belonging to any third party while performing services for the Employee.
- 10. Remedies. In the event of the violation or intranent violation by Employee of any of the covenants contained in this Agreement, in addition to any other remetry avenance in case or oquely. Agreement, in addition to any other remetry avenance in case or oquely. Agreement, in addition to any other remetry avenance in case of any such rights and remotify of specific entirements, including injury to Employer, and that momentary termander will not provide an adoptate remotify to Employer, and (ii) rights to say and all countries avenance as a mount of any out of expenses incorred by Employer in pursting its rights make this Agreement, including reasonable attorneys fees and other impation expenses.
- II. Severability Should any covenant trem or exacting continued in this Agreement become or be declared myselid or membroscale by a court of competent furtisfiction, the parties agree that the court shall be requested to judicially modify such unembroscale provision consistent with the intent of this paragraph so that it shall be softwareful to the fillest extent possible.
- 12. Choice of Lawlinger. This agreement and play disputes arising out of this Agreement shall be denomined in a Minneson Disured Court.
- Appending to Waivers. This Agreement may be amended, modified, superceded or concelled, and the terms of covenants waiver, only by a waiver instrument executed by both of the parties berefo or, in the case of a waiver, by Employer. The follows to regular perferences of any provision bereof shall in no manner affect the right at a later time to embras the same. No waiver of any term, whether by conding or otherwise, shall be decorated to be a further or continuing waiver of my such breach, or a waiver of the breach of any other zero contained in this Agreement.
- 14. Einding Affect. This Agreement shall be binding upon and inure to the benefit of Employer and its successors and savigus.
  - 15. Sixtival Notividationing any termination of Employers employment, this Agraement shall shrvive.

DY WILLIESS WHEREOF, the undersigned have mused this Agreement to be executed as of the day and year that above written.

CAMERIA ENTERPRISES INC

รณใช้สร้านกูลไปเกลุกก

EMPLOYEE.

# IN THE CIRCUIT COURT OF COOK COUNTY, ILLINOIS COUNTY DEPARTMENT, CHANCERY DIVISION

PAM VandEURSEN,	)
Plaintiff,	)
vs.	) No.
CAMBRIA ENTERPRISES INC., a Minnesota	)
Corporation, and CAMBRIA FABSHOP -	)
CHICAGO INC., a Minnesota corporation,	)
·	)
Defendants.	)

#### **AFFIDAVIT**

- I, Pam VanDeursen, being first duly sworn, do hereby state under oath that the following statements are true and correct based on my personal knowledge, information and belief, and that if called upon to testify, I would so state under oath:
- I am a former employee of Cambria Enterprises Inc., a Minnesota corporation, and/or Cambria FabShop Chicago, Inc., a Minnesota corporation that is authorized to conduct business in the State of Illinois (hereafter collectively referred to as "Cambria"). Cambria is a manufacturer of natural quartz countertop products for home and commercial use.
- 2. In November or December 2005, I was solicited by a Cambria supervisor, Mr. Scott Jenewein, to join the company as a marketing representative. I was informed by Mr. Jenewein during my job interview that I would be required to sign a covenant not to compete with Cambria for two years after the termination of my employment. The covenant itself expressly stated that I could not begin my employment unless I signed the agreement (see Exhibit \_\_\_\_\_, a copy of non-compete agreement), and I understood I had no choice but to sign the covenant and that I could not negotiate its terms if I wanted to work for Cambria.
- 3. Cambria hired me as a marketing representative and assigned me to cover a territory encompassing about 18 counties in Illinois, running from Illinois Route 53 to the west almost to the Iowa border, south to Wilmington and including part of Cook County. My first day of working for Cambria was January 1, 2006, and my job duties included meeting with and educating kitchen and bath dealers in the building and remodeling industries about the value and benefits of Cambria quartz products. This included visiting Cambria business partners in my

territory to promote Cambria products, attendance at various trade shows, and monitoring the sales and productivity of the Cambria business partners, known as "Cambria Installer Associates." As a marketing representative, I never dealt directly with consumers nor made any sales of the Cambria product. Rather, I worked directly with Cambria's business partners in the kitchen and bath retail market. The Cambria Installer Associates also sell surface products made by competing manufacturers, so it was my duty to promote sales of the Cambria products among these affiliates. However, I was not provided with an employment contract.

- 4. I was quite successful in the performance of my job duties, and in January 2007 I received a \$3,000 bonus pay raise due to my job performance.
- On February 28, 2008, I received a letter from my then district manager, Mr. Patrick Simonett, stating that I was being placed on probation for at least 30 days, that I was required to perform specific tasks in order to improve my productivity, and that I would receive performance reviews every two weeks to determine whether I had complied with my probation requirements. I viewed the allegations in the probationary letter as very picayunish, particularly considering that my performance was meeting, if not exceeding, the performances of other Cambria marketing reps. This caused me to believe that Cambria's management was planning to terminate my employment, and so I began seeking a new job elsewhere.
- 6. About February 29, 2008, I contacted Mr. Gary Linze, the president of a fabricator-installer company and Cambria business partner in my territory named Surface Solutions Inc. I asked Mr. Linze whether he would be interested in hiring mc as a Cambria products salesperson. This was strictly my idea and neither Mr. Linze nor any agent of Surface Solutions ever solicited me for employment. Surface Solutions' productivity had been about average for the length of time (12 months) that they partnered to sell Cambria products. I believed that it would be beneficial to both Surface Solutions, Cambria and myself if I were hired by Surface Solutions to promote and sell Cambria products. About a week later, Mr. Linze sent me a written job offer that I was quite happy to receive because I knew that Surface Solutions was affiliated with Cambria, that I would not violate my non-compete and confidentiality agreement by working for one of Cambria's business partners, and that I would not be forced to leave the countertop-surface industry. After discussions related to the job offer, I signed an employment contract with Surface Solutions on about March 18, 2008, with an agreement that I would be placed on the Surface Solutions' payroll as of March 31.

- 7. On March 11, 2008, I gave Cambria an oral two-week notice of my resignation in a phone call with Mr. Simonett, my district manager. I told Mr. Simonett that I would be working for Surface Solutions as their sales person for only Cambria products. Mr. Simonett did not object to my future employment with Surface Solutions, nor did he ever mention my non-compete agreement with Cambria.
- 8. On March 14, 2008, I met Mr. Simonett at a predetermined location and, at his request, I handed over to him Cambria materials and equipment, including a laptop computer with carrying case, a fax machine, a Blackberry PDA, product samples and other promotional materials, as well as my Cambria employee handbook, which he had specifically requested. I asked Mr. Simonett how I was supposed to work for the next two weeks without my equipment and supplies, and he told me that I would remain on the Cambria payroll for the next two weeks, but that I did not have to perform any of my job duties during that time.
- 9. March 26, 2008, was my last day on the Cambria payroll. I was not offered and did not receive an exit interview even though it was company policy for departing employees to receive an exit interview.
- 10. I signed my employment contract with Surface Solutions on about March 18, 2008, and went on the company payroll on March 31, but my first day working out of the Surface Solutions' office was Monday, April 7, 2008. Surface Solutions had been a Cambria Installer Associate ("CIA") and business partner of Cambria's since about March 19, 2007. Because Cambria does not sell directly to consumers, Cambria has established formal relationships with fabricators, designers and/or installers around the world (with about six CIAs in the Chicago area). These business partners are the only companies with the authority sell Cambria products to other dealers and to consumers. In order to become a CIA business partner, the fabricator/installer/dealer companies must participate in lengthy training programs conducted by Cambria to learn how best to promote and sell the products.
- When I arrived at Surface Solutions on April 7, I understood, after a conversation with Mr. Linze, that Mr. Linze had been visited by Mr. Simonett the previous Friday, April 4, that Mr. Simonett had terminated the CIA business partnership with Cambria, that Surface Solutions could no longer offer or sell Cambria products and that the partnership was terminated because of Surface Solutions' low productivity. This was done in spite of the fact that Surface Solutions had secured about six new Cambria orders in the previous week and that other business partners in the Chicago area had even lower productivity but remained affiliated with Cambria.

This caused me to believe that Cambria was only terminating the partnership because I had started working for Surface Solutions, notwithstanding the fact that I was hired expressly to promote and sell only Cambria products.

Filed 04/28/2008

- Mr. Linze asked me about my non-competition agreement with Cambria and I understood from this question that Mr. Simonett had raised my non-compete agreement in the April 4 meeting. I told Mr. Linze that I had a non-compete agreement with Cambria but that I had not discussed it with him because he hired me to promote and sell only Cambria products. I did not and do not agree that I violated my Cambria non-compete agreement by working for Surface Solutions.
- The purpose of my employment with Surface Solutions is to promote and sell 13. Cambria products, thus acting in the best interests of Cambria and acting in compliance with the non-compete agreement.
- Furthermore, I never received or learned of any Cambria confidential information. 14. Cambria keeps no confidential client lists — at least none of which I am aware — because it publishes on its Web site the names and addresses of its business partners and retail dealers, and it does not deal directly with the end consumers.

Affiant,

#### FURTHER AFFIANT SAYETH NOT.

State of Illinois	)
	) 55.
County of Cook	)

Sworn to, affirmed and subscribed before me by the above affiant this 24 day of April, 2008.

# IN THE CIRCUIT COURT OF COURTY, ILLINOIS COUNTY DEPARTMENT, LAW DIVISION

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#### AFFIDAVII

- I. Gary Linze, being first duly sworn, do hereby state under each that the following statements are true and correct based on my personal knowledge, information and belief, and that if called upon to testify, I would so state under each:
- I am the president of Surface Solutions Inc., an Illinois corporation located at 1500 Foundry Park, Suite 1, in St. Charles, Illinois. Surface Solutions is a fabricator, designer and installer of community surfaces for residential and commercial use.
- 2. On or about March 19, 2007, Surface Solutions became official business partners with Combria Enterprises Inc., a Minnesota corporation, and/or Cambria PabShop Chicago, Inc., a Minnesota corporation that is sufficiented to conduct business in the State of Illinois (hereafter collectively referred to as "Cambria"). This partnership as a "Cambria Installer Associate" ("CIA") meant that Surface Solutions was given the authority to sell Cambria's unique quartz products to our clients. In order to obtain this partnership, my business partner Troy Filscos and I had to around meetings and training sessions at Cambria's Minnesota offices.
- 3. We had enlered into an agreement with Cambria in order to become business partners. We do not have a copy of this written agreement because it was taken back by Cambria District Manager Particle Simbnett on April 4, 2008, when this agreement was terminated by Cambria as will be discussed below. (See Exhibit 1, wherein Cambria refers to Surface Solutions as a business partner.)
- 4. Surface Solutions first became acquainted with Cambria in early 2006, when we received a phone call from a woman mained Pam VanDoursen, who identified herself as a Exhibit C

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Cambria marketing representative. She said she was calling to see if Surface Solutions was interested in becoming a Cambria business partner. We engaged in conversations with Cambria employees, including Mr. VanDeursen, for about six months before we stanted our official training to become a Cambria Installer Associate.

- From the time we become ensures continues notif the time Ms. VanDeursen left her employment with Cambria, we were in regular contact with Ms. VanDoursen about the promotion of Cambria products to dealers.
- 6. As a Cambria business partner, we were permitted to offer this high-end product as an option for the designers, installors and consumers with whom we do business. We continue offering other brands of countertop surfaces, but we regard the Cambria product to be our highest-quality option. Cambria promotes itself as the only manufacturer of natural-quartz countertops in the U.S., which gives Surface Solutions the ability to promote and sell a unique product that can only be obtained from a small milities of some. In only 2000, I received a routine notice from Cambria that only five other CLAs operate in the entire Chicagoland area.
- Surface Solutions made approximately 25 to 30 sales of Cambris products, totaling about \$82,000 in sales during the nine-or-so months of parinership in the year 2007. In the first three-and a half months of 2008, Surface Solutions made approximately seven to ten Cambria sales totaling about \$33,000.
- About February 29, 2008, I received another phone call from Ms. VanDeursen informing me that she was going to be leaving her job as a marketing representative for Cambria. She discussed with me that Cambria executives were interested in increasing Surface Solutions' productivity in selling the Cambria products. She then asked me whether my company would have any interest in hiring her as a Cambria sales representative. My permors and I determined that this would make a positive impact for our Cambria sales. In fact, there were several clients who said they were not happy with their current Combria dealer and we had convinced them to stick with the Cambria products by working through Surface Solutions. For these and other reasons, my partners and I determined that hiring Ms. VanDeursen could be a very specessful endeavor for our company (in addition to whatever advantages the increased sales would bring to Cambria), and we eventually made a written job offer to Ms. VanDeursen, which the accepted.
- On March 12, 2008, I had a convensation with Countrie executive Patrick Simonett I told Mr. Simonett I was aware that Ms. VanDeursen was going to be leaving Cambria and that were hoping to hire her as our new Cambria sales representative. I told him that

Ms. VanDeursen would continue to promote Cambria sales for Surface Solutions and that we expected this to result in a healthy growth in sales of Cambria products. He expressed nothing negative about us hiring Ms. Vanileursen and he gave the impression that we would continue to grow our relationship as business partners:

- On March 18, 2008, I attended a meeting of the Cambria FabShop Chicago fabrication facility in Wankegan, Illmois, Mr. Simonett also attended that meeting and we again discussed the fact that I was hoping to hire Ms. VanDeursen as a Cambria sales rep. His response again was mitte positive. He also said he would come to Surface Solutions the following week to inform me as to who would be taking over Ms. VanDeursen's former role as the Cambria marketing executive for my region.
- About two weeks later, Mr. Simonett came to Surface Solutions' offices on Friday, April 4, 2008. I was expecting the purpose of this visit to be a discussion about the new Cambria marketing rep covering my region. However, one of the first things Mr. Sunonett asked me was whether I haved Ms. VanDeursen She had been haved and I let Mr. Simonett know this brainediately following pry response, and much to my surprise and disappointment, Mr. Simonett then fold me that Cambria was terminaling their partnership with us.
- Mr. Simonett stated that Surface Solutious had not been making adequate sales to continue the partnership. I fold him that we had just secured six new sales within the previous week, and that our total Cambria sales for this first portion of 2008 totaled about \$33,000, but this did not convince Mr. Simonest to continue the partnership. He told me that Cambria would still fulfill the orders for the six new sales, but that I would have to pre-pay Cambria for all the materials supplied for those six projects. This differed substantially from our business partner terms, where we were given 30 days following delivery of the product to make payments.
- 13. Sue Olisvinski of Cembria then said in a letter that I, on behalf of Surface Solutions, flad solicited Ms. VanDeurson to leave her employment with Cambria and to come work for us. This is completely false, so I had never even considered hirlag Ms. VanDourson. until she called me on about February 29, 2008.
- Ms. Oliszinski also stated in the letter that Ms. VanDeursen was bound by a coversant not to compete with Cambria for two years after termination of her employment. Mr. Simonett also stated that it was a violation of that agreement for Ms. VanDeursen to work for Surface Solutions, which made no sense to me because Surface Solutions is (or was until April 4) a business partner with Cambric and Ms. VanDeursen was hired for the purpose of promoting

and selling Cambris products. With the addition of Ms. VanDeursen to our staff. Surface Solutions now had a full sales team dedicated to Cambria products and we were continuing to participate fully as Cambriz's business parmer in promoting their product.

15. The termination of the business parmership just over a year after it began is a severe loss to my company in repards to the amount of time and energy we put into in attending the Cambria training sessions and in promoting their product line with our customers, and in the amount of money we spent on product samples for a product we are no longer authorized to self. in the days since the termination of this partnership. I have been forced to turn away customers who want to purchase Cambria products and I have been forced to explain to any customers and competitors that my business is still sound, despite having been mysteriously dropped from the list of Cambrie business partners. I believe the termination of this parmership reflects poorly on my company's public image and was and is very harmful to us. I also believe there to be no valid, equitable or justified reasons for this termination. Surface Solutions worked hard to generate approximately \$115,000 in Cambria sales during our first 12 months as business partners, and we were just beginning to reau the benefits of our promotional work for Cambria products. Moreover, we applying the more Cambria product sales with Ms. VanDeursen on board as our sales representative, and we strongly expressed this to Mr. Simonest during every meeting we had with him.

I have been informed and believe that several of the other flyo Cambria business partners in Illinois did not do naich better than this sales amount during their first year or so, and that one current Cambria business pertner of several years stending does even less than this.

#### FURTHER AFRIANT SAYETH NOT.

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# IN THE CIRCUIT COURT OF COOK COUNTY, ILLINOIS COUNTY DEPARTMENT, CHANCERY DIVISION

PAM VanDEURSEN,	)					
Plaintiff,	) ) )	080	H	152	8	T
VS.	) No			•	•	
CAMBRIA ENTERPRISES INC., a Minnesota Corporation, and CAMBRIA FABSHOP - CHICAGO INC., a Minnesota corporation,	) ) )					
Defendants.	)					

#### MOTION FOR AN EXPEDITED HEARING FOR A PRELIMINARY INJUNCTION

NOW COMES plaintiff Pam VanDeursen, by and through her attorneys from Lavelle Law Group LLC, moving for the entry of a preliminary injunction enjoining defendants Cambria Enterprises Inc. ("Cambria") and Cambria FabShop-Chicago Inc. preliminarily from interfering in any way with plaintiff's employment with Surface Solutions Inc. ("Surface") and restoring to Surface the right to sell Cambria products under the terms of the business partnership agreement Surface had with defendants so that plaintiff can do the job that Surface hired her to do.

PAM VanDEURSEN Plaintiff

One of her attorneys

Lavelle Law Group LLC Michael E. Lavelle, #55311 Adam W. Lasker, #43334 218 N. Jefferson St., Suite 203 Chicago, IL 60661 (312) 559-0600 CS Commel: Kevin E. Bry, #18587 218 N. Jefferson St., Suite 203 Chicago, IL 60661 (312) 749-7400

**EXHIBIT B** 

Rev. 4/24/08

# IN THE CIRCUIT COURT OF COOK COUNTY, ILLINOIS COUNTY DEPARTMENT, CHANCERY DIVISION

PAM VanDEURSEN,	)	
Plaiotiff,	)	
<b>vs.</b>	)	No. 08 CH 15281
CAMBRIA ENTERPRISES INC., a Minnesota Corporation, and CAMBRIA FABSHOP -	) )	
CHICAGO INC., a Minnesota corporation,	)	
Defendants.	)	

### EMERGENCY NOTICE OF MOTION

PLEASE TAKE NOTICE that on Tuesday, April 29, 2008, at 10:30 a.m. or as soon thereafter as counsel may be heard, I shall appear before the Honorable Judge Mason, or any judge sitting in his or her stead, in Courtroom 2510 of the Richard J. Daley Center, 50 W. Washington St., Chicago, Illinois, and shall then and there present Plaintiff's Motion for an Expedited Hearing for a Preliminary Injunction, a true and accurate copy of which is herewith served upon you.

One of plaintiffs' attorneys

#### PROOF OF SERVICE

I, the undersigned attorney, do hereby certify that on April 24, 2008, I caused to be served the above Notice of Motion, along with a copy of Plaintiff's Motion for an Expedited Hearing for a Preliminary Injunction, a Memorandum in Support, a Motion for a Preliminary Injunction, and this Notice by sending same via U.S. Mail and either facsimile or email, Chicago, Illinois, postage paid and properly addressed to the address indicated (and emailed or faxed to the email address or fax number listed) to the individuals and/or entities listed on the attached Service List.

One of plaintiffs' attorneys

Lavelle Law Group LLC Michael E. Lavelle, #55311 Adam W. Lasker, #43334 218 N. Jefferson St., Suite 203 Chicago, IL 60661 (312) 559-0600 Of Counsel: Kevin E. Bry, #18587 218 N. Jefferson St., Suite 203 Chicago, IL 60661 (312) 749-7400

#### SERVICE LIST

Pam VanDeursen v. Cambria Enterprises Inc., et al. 08 CH 15281

Cambria Enterprises, Inc. — (No registered agent on file for Illinois or Minnesota)
ATTN: Legal Department
704 N. Main St.
Le Sueur, MN 56058
Facsimile 507-665-3701

Cambria FabShop-Chicago, Inc. ATTN: Legal Department 704 N. Main St. Le Sueur, MN 56058 Facsimile 847-244-9804

CT Corporation System
Illinois Registered Agent for Cambria FabShop-Chicago, Inc. ATTN: Cambria FabShop-Chicago, Inc. Legal Department 208 S. LaSalle St., Suite 814
Chicago, IL 60604
Facsimile 312-345-4343

# IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

PAM VANDEURSEN	
Plaintiff,	
v.	Case No.
CAMBRIA ENTERPRISES, INC., a Minnesota corporation, CAMBRIA FABSHOP-	(Removed from Circuit Court of Cook County, Illinois, Case No. 08 CH 15281)
CHICAGO, INC., a Minnesota corporation,	
Defendant.	

# **AFFIDAVIT OF JAMES TUCKER**

James Tucker, being duly sworn, deposes and states as follows:

- 1. I am the Assistant Chief Financial Officer of Cambria Enterprises, Inc. and Cambria Company (collectively "Cambria"). I make this affidavit on my personal knowledge.
- 2. CAMBRIA® brand natural quartz products sell at retail for slightly above \$50 per square foot on a national average basis. In the Chicago area, the per square foot price is slightly higher than the national average.
- 3. A typical residential kitchen or bathroom construction or remodeling project, where new surfaces are being installed, involves approximately 100 square feet of product surface, e.g., for countertops, back splash, etc.
- 4. If Pam VanDeursen deflected the sale of 1500 square feet of surface product from CAMBRIA® to other competing brands in the Chicago area or approximately 15 typical bathroom or kitchen projects the lost revenue to Cambria would exceed \$75,000.

- 5. Over a two year period, a retail sales associate would be expected to sell many times more than 19 residential kitchen or bath projects, in addition to commercial projects, which typically are much larger in scale than residential projects.
- 6. The amount in controversy in this action is far in excess of \$75,000 from the viewpoint of Cambria.

James Tucker

Subscribed and sworn to before me this 28 day of Am 1, 200

Notary Public

JULIA H. SAATZER &
Notery Public-Minnesota &
My Commission Scotts Jan 31, 2010 &